

# Evolving the Leasing Process

Microsoft Word was never designed to be a lease-drafting tool. It gets the job done, but the workflow is outdated, labor intensive, and prone to error. By using a manual process you are: repeatedly entering the same deal terms; using text searches to find stock language from language libraries; reinventing the wheel by drafting language from scratch; reviewing 60+ page redlines for accuracy of edits. LeasePilot helps CRE owners and developers develop a more efficient and accurate automated lease creation process.

## How it Works

LeasePilot combines proprietary technology and deep legal expertise to quickly onboard a landlord's own lease forms and language. Non-lawyers are able to quickly and easily assemble accurate leases in minutes, and lawyers are able to make free text edits when faced with unique deal terms or complex tenant requests. LeasePilot is designed to get lease deals closed faster by simplifying the process of negotiating and drafting leases.

## Closing Faster = Major Benefits

Speeding up the lease closing process has a material impact on revenue and cost. The current manual process is laborious and error-prone, resulting in inflated costs and lost opportunities. LeasePilot's automation tools can expedite the closing process by up to 30 days (even more in some cases), helping you to capture rent sooner and reduce your transactional risk.



### Document Automation

Go from LOI to first draft in as little as 30 minutes using your own forms and your preferred language.



### Integrations

LeasePilot is built from the ground up to integrate seamlessly with MRI, VTS, Yardi, and other major CRE software platforms.



### Word Processing

Need to make custom edits? Text editing tools allow you to make changes to any part of the document on-the-fly.



### Leasing Dashboard

Create, edit, manage, and track your deals from LOI to completion.



### Lease Abstracts

View reports of key provisions for quick access to topline information